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Sofia Information Technology Consulting, Inc. (DBA: **Poseidon**) is a Service-Disabled Veteran Owned Small Business (SDVOSB) information technology and cybersecurity solutions company headquartered in St. Petersburg, FL.

**Poseidon provides:**

<ul style="list-style-type: none"> <li>• Strategic Planning &amp; Leadership</li> <li>• Operations &amp; Maintenance</li> <li>• Cybersecurity &amp; GAP Analysis</li> <li>• Cybersecurity Framework Compliance Implementation</li> <li>• Research &amp; Development, and Training</li> <li>• Managed Service Provider (MSP) services (<b>KRONOS</b>)</li> </ul>	<ul style="list-style-type: none"> <li>• Program Management Office Implementation / Support</li> <li>• IT Service Management</li> <li>• Service Desk &amp; Desktop Support</li> <li>• Business &amp; Technology Planning / Remediation, Assessments, Audits &amp; Compliance</li> <li>• Network Security Operations Center (NSOC) Services (<b>TRITON</b>)</li> </ul>	<ul style="list-style-type: none"> <li>• Enterprise On-Premises / Cloud / Hybrid Solutions</li> <li>• Geospatial (Implementation / Configuration / Analysis)</li> <li>• Virtualization Solutions</li> <li>• Risk Management</li> <li>• Fractional CISO Services</li> <li>• Risk Management Platform (<b>ATHENA</b>)</li> </ul>
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**Capabilities**

- Data Center Solutions
  - Enterprise Architecture and Design (On-Premises/Cloud/Hybrid)
  - Infrastructure-as-a-Service
  - Software-as-a-Service
  - Platform-as-a-Service
  - IT-as-a-Service
  - Virtualization Design and Deployment
- Cloud Solutions
  - Microsoft Azure/O365/M365 Government
  - Amazon Web Services GovCloud
  - Google Cloud Platform
  - Oracle GovCloud
  - HPE GreenLake GovCloud
- Fixed-Wing/Rotary/Maritime
  - Signal Analysis and Identification
  - End-to-End AI-as-a-Service
  - Global Strike Command Predictive Maintenance
  - Tactical AI Data-Enabled Photogrammetry
  - ELINT/SIGINT/COMINT collection capabilities
- Project Management Office Services
  - Business Process Management
  - Project Portfolio Management
  - Change Management
- Security Services
  - HIPAA, PCI, SOC2, ISO, CMMC Assessment/Audit/Implementation
  - DIACAP, FISMA, NIST, RMF, and CSF+
  - Cloud Security Services
  - Healthcare IT Security Services
- MSP/SOC Service
  - Enterprise Monitoring/Administration
  - Triage and Forensics
  - Customized Rule Engine
  - Hybrid AI

**Partners**

- CACI
- FWG Solutions
- Google
- Cyturus
- Indigo IT
- GovSmart
- Spathe
- JMXi
- iGov
- Ignite

**Partner Provider**

- MS (O365/Azure)
- AWS
- IBM
- Google (GCP)
- Oracle
- HPE
- Nutanix
- Red Hat
- Lenovo
- Getac
- Cisco
- Juniper
- Splunk
- Trellix
- Illimio
- Zscaler
- AppGate
- Tenable
- NeQter
- Nucleus

**Clients**

- USSOCOM
- CDE
- A360Media
- Dart Enterprises
- Concentrix
- KLX Aerospace
- AeroVironment
- CloudNine
- Privoro
- Crosslake
- City of Longwood
- ABC Fine Wine Spirits

**Company Information**

- UEI #: M3D3CZPC1EQ3
- Cage Code: 6QHS8
- SIC Codes: 7371, 7373, 7376, 7379, 7389
- NAICS Codes: 518210, 237130, 541512, 541519, 518210, 541511, 541513, 541614, 541360, 541360, 541370, 541611, 541618, 541715, 561990, 611420, 624230, 813910, 813920, 928110



## Client Projects

### US Special Operations Command

- Provides Cloud IL2/4/5/6 (Azure/AWS), Zero Trust, and IPv6 Architecture & Engineering recommendations, implementation, and support to the Innovation Division based on NIST 800-53/800-207, FedRAMP, RMF, and cybersecurity best practices.
- Provides automated Business Analytics solutions for tracking cybersecurity compliance requirements across the enterprise through Excel, Splunk Enterprise Security and Dashboards, Red Hat Ansible, MS Power BI, and MS SharePoint.



### Cornell Dubilier Electronics

- Build out of Controlled Unclassified Information (CUI) environment across Microsoft Azure GCC High (M365), Oracle GovCloud, and On-Premises based on NIST 800-171/172 cybersecurity controls
- Implemented Active Directory Role-Based Access Control (RBAC), M365 Defender, Compliance Manager Controls, Data Classifications, Data Loss Prevention (DLP), Privileged Identity Management, Information Protection Label Policies, Intune Mobile Device Management (MDM)/ Mobile Application Management (MAM), Records Management, and SIEM solution.



### Concentrix

- Converted HPE A8160 Atalla Variant encryption to Key Block encryption at 2 locations (VA and CO)



### Gables Residential

- Penetration Testing of vulnerabilities and exploitations from external into website, Primary site and
- Disaster Recovery site to include validating industry best practices for transit of PCI-related information



### ABC Fine Wine & Spirits

- UCS/VMware/NetApp relocation project from bunker 1 to bunker 2
- Cisco Wireless LAN Controller (WLC) and Windows Network Policy Server (NPS) Installation/Configuration Project



### American Media, Inc.

- Upgraded Cisco UCS Servers and VMware 5.5 to 6.5 U2 at two (2) locations (FL and NY)



### City of Longwood

- Cisco HyperFlex (HX) Deployment project consisted of two (2) Cisco HX Clusters; Production (Servers) and Virtual Desktop Infrastructure (VDI) pools (dedicated and floating)
- Deployed Cisco UCS Manager Cluster, Management Network, and HX Installer Virtual Appliance
- Upgraded VMware ESXi and vCenter from 5.5 to 6.5; Migrated Cisco UCUM



### Southern Fulfillment Services

- Upgraded VMware vCenter/vSphere (6.0 to 6.5U1) and NetApp Data OnTap (8.3 to 9.1)



### Dart Enterprises

- Project Management oversight of two projects across three (3) international locations (Camana Bay & Seafire, Cayman Islands and Freeport, Bahamas)
  - Enterprise IT Infrastructure Refresh; Deployment of Nimble, VMware ESXi/vSphere/vCenter 6.0 (Network, Compute & Storage), Cisco UCS Director, Veeam/Exagrid Deployment (Backup & Replication). Enterprise Voice Refresh; Deployment of Cisco Unified Communications Manager



### Neoteryx/Vimeda

- Architected and Migrated Vimeda to the AWS Cloud; wrapping their clients PII information within HIPAA and GDPR Compliance to do business with their medical kits (blood sampling) in the United States



### KLX Aerospace Solutions

- Project Management oversight of Active Directory, O365, and EMS consolidation (B/E Aerospace into KLX Aerospace) and migration of 3300 Mailboxes and 800 mobile devices Azure/O365 Hybrid solution



### Florida Institute of Technology

- Project Management oversight for Cisco UCS and VMware upgrade including deploying new VoIP, Instant Messaging, Voice Mail, Call Recording, Call Center Supervisor and Agent Management, and Collaboration through Cisco's Jabber for PCs, tablets, and smartphones capabilities

