POSEIDON
TRIDENT OF INNOVATION

Business Overview

COMPANY OVERVIEW

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HISTORY: Sofia Information Technology Consulting (**Poseidon**) is a Service-Disabled Veteran Owned Small Business (SDVOSB) Enterprise IT and Cybersecurity Solutions provider and founded by Mr. James Quilty following 21 years of combined Military Intelligence service in the US Army and Federal I.T. Contractor.

MANAGEMENT: Poseidon's corporate structure allows each Program Manager (PM) to communicate directly with executive staff allowing PMs to focus on providing excellent customer service.

QUALITY ASSURANCE: Poseidon follows the CMMI (Capability Maturity Model Integration) process and models its business practices after these best practices to ensure corporate effectiveness and integrity.

ADMINISTRATION AND COST CONTROL: Poseidon uses appropriate accounting applications for project control and our finances are independently audited to ensure fidelity of financial management.

ORGANIZATIONAL DEPTH: In addition to hiring talented employees, Poseidon has a highly skilled executive staff and retains independent consultants in multiple business disciplines to readily respond to customer needs.

CERTIFICATIONS:

Department of
MANAGEMENT SERVICES
Office of Supplier Diversity
Veteran Business Certification

NATIONAL VETERAN BUSINESS DEVELOPMENT COUNCIL
NVBDC CERTIFIED
SERVICE DISABLED
VETERAN OWNED BUSINESS

Pinellas County
Small Business Certified

SERVICES

DATA CENTER SOLUTIONS/MIGRATIONS/VIRTUALIZATION

- DATA CENTER ASSESSMENTS, ARCHITECT, & SOLUTIONS
- ON-PREMISE/CLOUD/HYBRID SOLUTIONS/MIGRATIONS (AWS/AZURE/ONX)
- SAAS, PAAS, IAAS SOLUTIONS
- ACTIVE DIRECTORY/EXCHANGE SOLUTIONS/MIGRATIONS (O365)
- VIRTUALIZATION SOLUTIONS/MIGRATIONS (HYPER-V/ VMWARE/CITRIX)
- HARDWARE/SOFTWARE INSTALLATIONS/CONFIGURATIONS
- NETWORK INFRASTRUCTURE IMPLEMENTATION/CONFIGURATION
- OPERATIONS, ADMINISTRATION, & MAINTENANCE (OA&M)

MANAGED SERVICES

- MANAGED SERVICE PROVIDER (**KRONOS**)
- NETWORK SECURITY OPERATIONS CENTER (**TRITON**)

PROGRAM MANAGEMENT OFFICE

- BUSINESS PROCESS MANAGEMENT
- PMO DEPLOYMENT, OPERATIONS, AND ENHANCEMENTS

- PROJECT PORTFOLIO MANAGEMENT
- PROGRAM/PROJECT MANAGEMENT
- CHANGE MANAGEMENT
- SUPPLY CHAIN OPTIMIZATION
- RESOURCE MANAGEMENT

CYBERSECURITY

- GAP ANALYSIS/BASELINE, ASSESSMENTS, AUDITS, MITIGATION/ STRATEGIES, AND IMPLEMENTATION/CONFIGURATION
- INFORMATION SYSTEMS SECURITY ENGINEERING
- RISK MANAGEMENT STRATEGIES
- RISK MANAGEMENT PLATFORM (**ATHENA**) CYBERSECURITY BASELINE TRACKING PLATFORM
- INCIDENT/EMERGENCY CYBERSECURITY RESPONSE
- STRATEGIC INFORMATION SECURITY
- COMMERCIAL SECURITY SERVICES
- COMPLIANCE IMPLEMENTATION/CONFIGURATION (NIST, CMMC, RMF, DIACAP, CISECURITY, SOC2, C2MA, HIPAA, PHI, PCI DSS, SOX, AND COBIT)
- VIRTUAL CHIEF INFORMATION SECURITY OFFICER (VCISO) SERVICES (SUBSCRIPTION BASED)

CERTIFICATIONS & COMPLIANCE

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Poseidon employees and executive staff are highly trained and educated across a spectrum of disciplines. Key management personnel hold MBAs and/or Master degrees in Cyber Intelligence, Computer Science, and Leadership.

Personnel Certifications:
Project Management Professional (PMP)
Lean Six Sigma Black Belt (LSSBB)
Certified ScrumMaster (CSM)
I.T. Infrastructure Library v3 (ITILv3)
Cisco Certified Network Associate (CCNA)
Cisco Certified Design Professional (CCDP)
Certified Information Systems Security (CISSP)
CMMC Provisional Assessor (PA)
CMMC Registered Practitioner (RP)
Microsoft Certified Azure Administrator Associate (MCAAA)
Microsoft Certified: Azure Solutions Architect Expert (MCASAE)
Certificate of Cloud Security Knowledge (CCSK)
VMware Certified Professional 6 Data Center Virtualization (VCP6-DCV)
Splunk Enterprise Administrator
USMC DIACAP Validator

Poseidon employees include:
- Former Business, IT, IA consultants
- Retired Senior Military and Civil Servants
- Technologists from the government and commercial sectors
- Security cleared IT, IA, Intelligence Analysts, and Program Managers

Compliance:
- Project Management Institute (PMI)
- I.T. Infrastructure Library v3 (ITILv3)
- National Institute of Standards and Technology (NIST)
- Cybersecurity Maturity Model Certification (CMMC)
- Health Insurance Portability and Accountability Act (HIPAA)
- Payment Card Industry Data Security Standard (PCI DSS)
- Sarbanes-Oxley (SOX)
- Control Objectives for Information and Related Technologies (COBIT)
- Defense Information Systems Agency Security Technical Implementation Guides/National Security Agency (DISA STIGs/NSA) Security Configuration Guides

CONTRACT EXPERIENCE

Greyson Technologies, Fort Lauderdale, FL (partner):

- Provide PM, Engineering, and Architectural support in planning, installing, upgrading, and configuring VMware and UCS Manager Infrastructures
- Provide PM support for planning, installing, and configuring Cisco Unified Communications & Call Center solution for Florida Institute of Technology

Unified Technologies, Miami, FL (partner):

- Provide Program Management (PM) & Subject Matter Expert (SME) support for Bahamas & Cayman Island projects; Enterprise IT Infrastructure Refresh and Network Infrastructure Refresh

Neoteryx, Torrance, CA:

- Migration of Vimeda (Berlin, DE) infrastructure to Amazon Web Services (AWS) Cloud and applying/preparing environment for HIPAA Compliance audit

KLX, Miami, FL:

- Provide PM & SME support for planning and migration of Active Directory, Office 365, and EMS for KLX Aerospace Solutions

CONTRACT EXPERIENCE

OnX, Washington, DC (partner):

- Provide PM & SME support for planning, analysis, and remediation/stabilization of Active Directory in preparation for the Exchange 2007 to 2013 Migration
- Provide SME support for HP Blade Chassis upgrades, implementation of Brocade VDX Switches, & VMware Database migrations

Saint Security Services, Springfield, VA:

- Provide PM support for planning SIDR initiative in developing, prototyping, and transitioning an architectural design for a SCADA solution

Federal Bureau of Investigation, Washington, DC:

- Provide Strategic Engineering and Architectural support in planning, testing, installing, configuring, certification & accreditation of AUTODIN/DMS Messaging Solution and VMware Infrastructure

US Special Operations Command, Tampa, FL:

- Provides automated Business Analytics solutions for tracking cybersecurity compliance requirements across the enterprise through Excel, Splunk Enterprise Security and Dashboards, Red Hat Ansible, MS Power BI, and MS SharePoint.
- Provide PM and Consultancy support on the Datacenter Strategy Assessment project providing a Distributed Datacenters Consolidation Recommendation for both Infrastructure (SAAS, IAAS, PAAS, ITAAS) and Location

CONTACTS

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Thank You!

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